

Financial

Information and Insights on the Forest Products Industry

WE KNOW THIS BUSINESS



If your loan portfolio includes forest products industry assets (sawmills, panel plants, biomass facilities, etc.) or you are considering making new loans to this industry segment, you will likely appreciate knowing about a source for **accurate** and **reliable** comparative data to help in your decision making.

As the leader in benchmarking for the forest products industry and having worked with over 200 forest products companies since 1980, **The Beck Group** is in a unique position to offer you **detailed** and **comprehensive** information and insights into the performance of companies in this sector.

QUESTIONS YOU SHOULD ASK

- How does the financial performance of the operation compare with other leading producers?
- What is the likelihood of survival?
- What are the realistic options for “troubled” operations?
- Is the “right” management team in place?
- What are the overall economics of this industry sector and future prospects?
- What are the market and liquidation values?
- What steps can be taken to reduce losses, improve competitiveness and strengthen the company’s balance sheet?
- Are the costs and benefits associated with capital projects realistic?

“**BECK has better information on the industry than anyone else we have used. They have been very useful in helping us assess industry-specific investment opportunities and avoid missteps.**”

*President – multi-facility
softwood lumber manufacturer*

LET US HELP

The first step is to contact us so we can explore your specific needs and identify how we can assist.

Our experienced and professional staff can provide the needed information and analysis in a timely and cost effective manner. Armed with this information, **you will be able to accurately assess and minimize your potential financial risks.** Let us help you deal with the challenges and opportunities associated with this important industry.

For more information contact
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Areas of expertise include:

- Risk Assessment
- Due Diligence
- Business Valuation
- Cost Control
- Competitive Assessment
- Capital Planning
- Market Assessment
- Financial Analysis

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