

**THE BECK GROUP TRAINING: KEYS TO
SUCCESSFUL SAWMILL MANAGEMENT**

Location:

World Forestry Center | Portland, OR

Schedule:

Tue 12/5 8:00am – 6:30pm
Wed 12/6 8:00am – 4:30pm
Thurs 12/7 8:00am – 2:30pm

Registration & Questions:

www.beckgroupconsulting.com/training
Office #503-684-3406 Option 2

Cost: \$1,745 Per Attendee

**KEYS TO
SUCCESSFUL
SAWMILL
MANAGEMENT**
WORLD FORESTRY CENTER | PORTLAND, OREGON
DECEMBER 5-7, 2023
PRESENTED BY
THE BECK GROUP
WWW.BECKGROUPCONSULTING.COM/TRAINING

What separates sawmills that survive and thrive from those that falter or fail?

Learn about improving management skills and making your operation more successful from The Beck Group's 30+ years of consulting and benchmarking experience in the North American wood products sector.

Our popular 3-day interactive workshop features industry veteran guest speakers who will present information and provide participants with practical applications that cover a variety of topics key to successful sawmill management. Class topics will range from big picture overviews (Characteristics of a Top Quartile Operation) to more detailed studies of important mill issues (Saw Filing, Log Procurement, Lumber Drying).

Who Should Attend:

- Sawmill managers, supervisors, and management-track employees
- Anyone interested in developing an in-depth understanding of the sawmilling business

Workshop Value:

- Learn strategies for improving your mill's bottom line that can be readily applied in your day-to-day routine
- Bring home analytical tools you can use to improve your operation
- Gain a greater understanding of the key elements of managing a successful sawmilling operation
- Hear from industry veterans who will share valuable lessons they have learned
- Meet your colleagues in the industry and exchange ideas and insights

Cost: \$1,745 Per Attendee

Registration includes a course workbook and breakfast, lunch and beverages each day. Happy Hour reception on Tues. Directions and nearby hotel information will be provided. Lodging is not included in registration fee. **If the workshop is cancelled, we will refund your money.**



Workshop Topics*

| | |
|--|---|
| Characteristics of Top Quartile Operations | What separates top performers from the rest of the pack? We will explore the keys to success observed over 30 years of consulting and benchmarking in the sawmill industry. |
| Overview of the N. American Lumber Industry | A big-picture overview of the major lumber producing regions, industry and regional trends, and key markets in the U.S. and Canada. |
| Leadership in the Sawmill | Leadership traits and principles and how they can be applied at sawmill operations. |
| Profitability “Levers” | There are many variables that impact profitability at a sawmill. What impact will changes in log cost, lumber recovery, productivity, grade yield, or other variables have on the bottom line? We’ll explore this subject and help you identify the changes that provide the greatest leverage. |
| Lumber Market Outlook | What is in store for lumber markets over the next few years? |
| Lumber Recovery | An examination of the ways lumber recovery is measured, what variables can influence recovery, and what impact changes in recovery can have on the bottom line. |
| Log Procurement and Log Valuation | The key things mill managers need to know about log procurement, and how to identify the logs that are the best “fit” for your operation. |
| Sawmill Safety | Developing a culture of safety for sawmill operations. |
| Lumber Drying | Best practices for lumber drying can help you improve drying productivity while avoiding problems such as loss of grade and inconsistent moisture content. |
| Wood Chip Quality and By-product Considerations | A look at key factors affecting wood chip quality and an overview of sawmill by-products markets. |
| CLT and Mass Timber Construction | A discussion of this emerging building technology and the opportunities it creates for lumber producers. |
| Human Resources in Lumber Manufacturing | Keys to attracting and developing the sawmill workforce. |
| Understanding Your Business Model | What is your operation’s approach to markets, manufacturing, and raw material supply? |

*Topics subject to change based on final guest speakers.

2023 Workshop Speakers

| Company | Name | Topic |
|------------------------------------|--|---|
| Alta Forest Products | Peter Stroble | Corporate Development Beyond the Sawmill & Business Performance Reporting |
| Forest City | Scott Elston & Steve Killgore | Wood Products Sales, Marketing & Channel Strategy |
| H3 Consulting | Hal Harpold | Build & Execute a Well Aligned Business Strategy |
| Idaho Forest Group | Marie Price | Training & Apprenticeships for Talent Development & Retention |
| IDCON, Inc. | Leslie Skelly | Maintenance |
| Lumber Quality Institute | Terry Brown | Lumber Quality |
| Oregon State University | Mike Milota | Lumber Drying |
| Roseburg Forest Products | John Holte | Wood Chip Markets & Chip Quality |
| The Beck Group | Bryan Beck | Profitability and Profit Levers, Characteristics of Top Quartile Operations Lumber Recovery, Log Valuation, Benchmarking |
| The Beck Group | Roy Anderson | Byproducts and Conversion Factors |
| The Beck Group | Steve Courtney | Overview of N.A. Softwood Lumber Industry Log Procurement |
| Timber Lab | Chris Evans | Mass Timber |
| Forest2Market-Resource Wise | Gordon Culbertson | Log Markets in Western Markets |
| US Forest Service | Adam Smith | Federal Grant Programs |

Keys to Successful Sawmill Management

December 5-7, 2023

Ways To Register:

1. Website www.beckgroupconsulting.com/Training - Complete & submit the online registration form.
2. Call #503-684-3406, option 2 and be ready to provide the information below, or
3. E-mail the information below (including type of payment preferred) to Hannahh@beckgroupconsulting.com
4. Complete the form below and mail it to:
The Beck Group, 13500 SW 72nd Avenue, Suite 250, Portland, OR 97223

Registration Form

Name (first and last): _____

Title/Position: _____

Company: _____

Sawmill Location: _____

Mailing Address: _____

Phone #: _____

E-mail Address: _____

Dietary Restrictions/Allergies: _____

I am an associate of a Guest Speaker

Payment Method (select one)

- Check:** Include a check with your registration form (via mail), or we will send an invoice to the email address listed.
- Credit card:** You'll receive an invoice via e-mail with a link for online credit card payment.