## Location:

Timberlab 5th Floor
850 NW 13TH AVE, PORTLAND, OR 97209

## Schedule:

**Tue 12/1** 8:00am-4:30pm Training
4:30pm-6:00pm Reception
**Wed 12/2** 8:00am-4:30pm Training
**Thurs 12/3** 8:00am-4:30pm Training

## Registration:

**www.beckgroupconsulting.com/registration**
Office #503-684-3406 x2

## Cost: $1,450 Per Attendee

Early Registration discount -$100 available if paid by 10-30-26

## What separates sawmills that survive and thrive from those that falter or fail?

Learn about improving management skills and making your operation more successful from The Beck Group's 40+ years of consulting and benchmarking experience in the North American wood products sector.

Training features industry veteran guest speakers who will present information and provide participants with practical applications that cover a variety of topics key to successful sawmill management. Class topics will range from big picture overviews (Characteristics of a Top Quartile Operation) to more detailed studies of important mill issues (Log Procurement, Lumber Quality & Drying).

## Who Should Attend:

- Sawmill managers, supervisors, and management-track employees
- Anyone interested in developing an in-depth understanding of the sawmilling business

## Workshop Value:

- Learn strategies for improving your mill's bottom line that can be readily applied in your day-to-day routine
- Bring home analytical tools you can use to improve your operation
- Gain a greater understanding of the key elements of managing a successful sawmilling operation
- Hear from industry veterans who will share valuable lessons they have learned
- Meet your colleagues in the industry and exchange ideas and insights
- Play *The Game of Sawmilling* BECK's new interactive learning competition

## Cost: $1,450 Per Attendee

Registration includes a course workbook and beverages / snacks each day. Hotel sleeping room cost not included in registration fee. Ample time will be allotted for attendees to go off site for meals daily.

SM #1909

## Training Topics*

| | |
|---|---|
| **Characteristics of Top Quartile Operations** | What separates top performers from the rest of the pack? We will explore the keys to success observed over 40 years of consulting and benchmarking in the sawmill industry. |
| **Overview of the N. American Lumber Industry** | A big-picture overview of the major lumber producing regions, industry and regional trends, and key markets in the U.S. and Canada. |
| **Leadership** | Leadership traits and principles and how they can be applied at sawmill operations. |
| **Profitability "Levers"** | There are many variables that impact profitability at a sawmill. What impact will changes in log cost, lumber recovery, productivity, grade yield, or other variables have on the bottom line? We'll explore this subject and help you identify the changes that provide the greatest leverage. |
| **Lumber Market Outlook** | What is in store for lumber markets over the next few years? |
| **Lumber Recovery** | An examination of the ways lumber recovery is measured, what variables can influence recovery, and what impact changes in recovery can have on the bottom line. |
| **Log Procurement and Log Valuation** | The key things mill managers need to know about log procurement, and how to identify the logs that are the best "fit" for your operation. |
| **Safety & Maintenance** | Developing a culture of safety & Preventative Maintenance for sawmill operations. |
| **Lumber Drying** | Best practices for lumber drying can help you improve drying productivity while avoiding problems such as loss of grade and inconsistent moisture content. |
| **Wood Chip Quality and By-product Considerations** | A look at key factors affecting wood chip quality and an overview of sawmill by-products markets. |
| **CLT and Mass Timber Construction** | A discussion of this emerging building technology and the opportunities it creates for lumber producers. |
| **Human Resources** | Keys to attracting and developing the sawmill workforce. |
| **Understanding Your Business Model** | What is your operation's approach to markets, manufacturing, and raw material supply? |

*Topics subject to change based on final guest speakers.

**Plus a new element this year is an interactive learning game...**

# THE GAME OF SAWMILLING

IN THE BECK SAWMILL MANAGEMENT CHALLENGE, TEAMS BID FOR LOGS, CHOOSE OPERATING STRATEGIES, MAKE PREVENTIVE-MAINTENANCE DECISIONS, AND RESPOND TO CHANGING LUMBER MARKETS AND UNEXPECTED EVENTS. EVERY DECISION AFFECTS PRODUCTION, RECOVERY, COST, AND PROFITABILITY — AND THE TEAM FINISHING WITH THE HIGHEST CUMULATIVE PROFIT TAKES HOME THE PRIZE AND BRAGGING RIGHTS.

THE BECK GROUP
CONSULTING

# Sawmill Management Training

December 1-3, 2026

**Ways To Register:**

1. Website www.beckgroupconsulting.com/Training - Complete and submit the online registration form.
2. Call #503-684-3406, Option 2, and be ready to provide the information below, or
3. E-mail the information below to Hannahh@beckgroupconsulting.com
4. Complete the form below and mail it to:
   The Beck Group, 13500 SW 72nd Avenue, Suite 250, Portland, OR 97223-8013

## Registration Form

Name (first and last): _____

Title/Position: _____

Company: _____

Mill Location: _____

Company Mailing Address: _____

Phone #: _____

E-mail Address: _____

☐ I am an associate of the Guest Speaker: _____

**Payment Method** (select one)

☐ **Check:** Include a check with your registration form (via mail), or we will send an invoice to the email address listed.

☐ **Credit card:** You'll receive an invoice via e-mail with a link for online credit card payment.